

Lesson 7 — Final Simulation

Session 7 of 8 | Duration: 60 min | Artifact: Unassisted 3-min recording + L7 score

Purpose

Unassisted final performance, same conditions as L1. This is the "after" measure that produces each manager's grade.

Phases

Time	Phase	Trainer does
0:00–0:05	Frame	State this is the final run. Same conditions as Lesson 1. No help. Language bank hidden. No interruptions.
0:05–0:15	Read the scenario	New scenario (below). Silent reading, 10 minutes. No questions on language.
0:15–0:55	Silent prep + briefings	5 min prep, then each manager records 3 min. No interruptions, no help. Language bank not on screen.
0:55–1:00	Close	Thank managers. Save recordings for scoring. Mention the L8 format: scores revealed, capstone on a real upcoming disruption.

Scripted teacher language

"Same rules as Lesson 1. 10 minutes to read, then 3 minutes to brief."

"Language bank is not on screen today. No language help. No structure reminders. You know the shape by now."

"Stay on camera as the customer for each other. No interruptions today — that was Lesson 6."

Scenario — shared by all learners

Customer: Construction company building a high-rise in Riyadh's King Abdullah Financial District

Account contact: Chief site engineer (your audience for the call)

Scheduled delivery: 1,200 bags of specialty cement, ETA today 07:30, for the morning concrete pour

What's happened: The truck was loaded and dispatched on time at 05:00 from the Riyadh depot. At 06:45, the driver was involved in a low-speed collision on the King Fahd Road. No injuries. No damage to the cargo. However, the trailer's hydraulic lifting mechanism was damaged — the trailer cannot be used to offload the cement at the site. The cargo is intact and stable. The truck is currently parked at the side of the road awaiting the replacement trailer.

Recovery plan in place: A replacement trailer has been dispatched from the Riyadh depot at 07:15. ETA at the scene: 09:00. The cargo will be transferred to the replacement trailer between 09:00 and 09:45. New ETA at site: 10:30 — 3 hours behind schedule.

What the customer needs to know: The morning pour at 08:00 cannot proceed. However, the afternoon pour scheduled for 14:00 can still proceed if the cement is on site by 11:00 (acceptable margin). The 1,200 bags are the full committed quantity — no shortfall.

The briefing: Call the chief site engineer and deliver a 3-minute service disruption briefing.

After the session

Score each manager's L7 recording using the scorecard. Calculate the L1 → L7 delta and the grade band. Do not share results with managers until L8.

Between-session work

Each manager brings their real upcoming disruption to L8 — one they expect to brief a customer on in the next 30 days.

Artifact

Unassisted 3-min recording per manager + L7 score sheet. Save as
AJI_[Region]_[LearnerID]_DisruptionBriefing_L7_YYYY-MM-DD.